Code DHG

Company name DHG Pharmaceutical Joint Stock Company

**Date** 03/28/2018

**Subject** Resolution on the 2018 AGM

## **Content:**

On March 28, 2018, DHG Pharmaceutical Joint Stock Company announces Resolution of Annual General Meeting 2018 as follows:

1. Approving the business result in 2017:

| No. | Content                            | Unit          | Value |
|-----|------------------------------------|---------------|-------|
| 1   | Total assets at 31 Dec 2017        | billion dongs | 4,087 |
| 2   | Owner's equity                     | billion dongs | 2,759 |
| 3   | Net revenue                        | billion dongs | 4,063 |
| 4   | Profit before tax                  | billion dongs | 719   |
| 5   | Profit after tax (PAT)             | billion dongs | 642   |
| 6   | Profit after tax of parent company | billion dongs | 642   |
| 7   | EPS                                | dongs         | 4,367 |
| 8   | ROS (PAT/net revenue)              | %             | 15.81 |
| 9   | ROA (PAT/total average assets      | %             | 15.99 |
| 10  | ROE (PAT/owner's equity)           | %             | 22.82 |

- 2. Approving the business plan in 2018, 2019, 2020:
  - Maximize business value and usefulness increase for stakeholders;
  - Becoming the largest Generics pharmaceutical company in Vietnam;
  - To become a pharmaceutical enterprise with the most professional, extensive and diversified distribution channels;
  - A symbol of humanity in contributing to society, to improve the quality of life;
  - Being the leading enterprise in applying science and technology in operations (R & D, production, information, management);
  - Upgrading and developing base resources.
  - Net revenue: minimum growth of 13% / year;
  - Profit before: minimum growth of 17% / year.
- 3. Approving the selection of one of the three auditing companies to audit financial statements in 2018:

- Vietnam KPMG Company Limited;
- Vietnam PricewaterhouseCoopers Company Limited (PwC);
- Vietnam Deloitte Company Limited.
- 4. Approving the profit distribution in 2017:

| Content  | Ratio                             | Amount (VND)    |
|--|-----------------------------------|-----------------|
| - Consolidated profit after tax of parent        |                                   | 642,407,977,142 |
| company  |                                   |                 |
| - To supplement the Corporate income             |                                   | 24,456,194,565  |
| tax  |                                   |                 |
| - 2017 profit after tax distribution             |                                   | 617,951,782,577 |
| - To pay dividend for 2017:                      | 30%/par value                     | 392,238,213,000 |
| + 1st: 10%/par value on October 04,              |                                   |                 |
| 2017;  |                                   |                 |
| + 2 <sup>nd</sup> : 15%/par value on January 25, |                                   |                 |
| 2018;  |                                   |                 |
| + To pay remaining dividend for 2017:            |                                   |                 |
| 5%/par value                                     |                                   |                 |
| Welfare and Reward fund                          | 10% consolidated profit after tax | 61,795,178,258  |
| Remuneration of BODs, Supervisory                | 6 billion dongs                   | 6,000,000,000   |
| Board, member of BODs and Secretary.             |                                   |                 |
| Bonus to BODs, Supervisory Board,                | Not implemented due to            | -               |
| member of BODs, Secretary, Executive             | failure to meet targets           |                 |
| Board and key staff.                             |                                   |                 |
| Remaining profit to supplement                   |                                   | 157,918,391,319 |
| Development and Investment fund.                 |                                   |                 |

## Expected balance of funds after profit distribution in 2017:

| No. | Content                 | Balance at 31 Dec | Expected profit      | Balance after profit |
|-----|-------------------------|-------------------|----------------------|----------------------|
|     |                         | 2017 (*)          | distribution in 2017 | distribution in 2017 |
| 1   | Welfare and Reward fund | 55,056,051,032    | 61,795,178,258       | 116,851,229,290      |
| 2   | Remuneration and bonus  | 7,902,745,368     | 6,000,000,000        | 13,902,745,368       |
| 3   | Development and         | 1,112,177,317,110 | 157,918,391,319      | 1,270,095,708,429    |
|     | Investment fund         |                   |                      |                      |

5. Approving the business plan in 2018:

| Content   | Ratio                                    |
|---|--|
| Consolidated profit after tax of parent company | 100% profit after tax.                   |
| To pay cash dividend for 2018                   | 30%/par value.                           |
| Welfare and Reward fund                         | 10% consolidated profit after tax.       |
| Remuneration of BODs, Supervisory Board,        | 6,000,000,000 dongs                      |
| Secretary.                                      |  |
| Bonus to the Board of Directors, Supervisory    | 5% consolidated profit after tax growth. |
| Board, Executive Board and key staff.           |  |
| Remaining profit to supplement Development and  | Remaining                                |
| Investment fund.                                |  |

- 6. Approving the merger of DHG 1 Packaging Company Limited and DHG Pharmaceutical Company Limited into DHG Pharmaceutical Joint Stock Company.
- 7. Approving to supplement its business lines.
- 8. Approving to amend and supplement its charter.
- 9. Approving the appointment of Mr. Phan Minh Tien as Independent BODs member for the period 2014 2018.
- 10. Approving the appointment of Mr. Tran Trung Kien as the Controller for the period 2014 2018
- 11. Approving the resignation of Mr. Dinh Duc Minh as the Controller as from December 28, 2017.